

South Dakota Association of REALTORS®

2018 RPAC/PSF/Issues Mobilization Goal Report

May 31, 2018

Local Board	# Active Members*	# Members Contributing	% Member Participation	RPAC Received	PSF Received	Issues Received	Total Received	2018 Goal	% of Goal Collected	Per Capita
Aberdeen	81	23	28.40%	\$1,502.00	\$0.00	\$0.00	\$1,502.00	\$5,184.00	28.97%	\$18.54
Black Hills	384	190	49.48%	\$18,960.00	\$251.00	\$3,390.00	\$22,601.00	\$24,576.00	91.96%	\$58.86
Central	51	16	31.37%	\$325.00	\$0.00	\$0.00	\$325.00	\$3,264.00	9.96%	\$6.37
East Central	62	6	9.68%	\$1,995.00	\$0.00	\$0.00	\$1,995.00	\$3,968.00	50.28%	\$32.18
Huron	34	3	8.82%	\$1,065.00	\$0.00	\$0.00	\$1,065.00	\$2,176.00	48.94%	\$31.32
Lewis & Clark	64	18	28.13%	\$340.00	\$0.00	\$25.00	\$365.00	\$4,096.00	8.91%	\$5.70
Mitchell	43	3	6.98%	\$1,030.00	\$0.00	\$0.00	\$1,030.00	\$2,752.00	37.43%	\$23.95
Northeast	131	32	24.43%	\$1,390.00	\$0.00	\$0.00	\$1,390.00	\$8,384.00	16.58%	\$10.61
Mt. Rushmore Area	232	49	21.12%	\$5,568.00	\$849.00	\$648.00	\$7,065.00	\$14,848.00	47.58%	\$30.45
REALTOR® Association of the Sioux Empire	820	111	13.54%	\$14,022.00	\$0.00	\$0.00	\$14,022.00	\$52,480.00	26.72%	\$17.10
SDAR	1	1	100.00%	\$500.00	\$0.00	\$0.00	\$500.00	\$1,000.00	50.00%	\$0.00
Other-NAR Staff								\$0.00		
Total	1903	452	23.75%	\$46,697.00	\$1,100.00	\$4,063.00	\$51,860.00	\$122,728.00	42.26%	\$27.25

* This number is based on your local board's active membership count as of September 30, 2017.

May 31, 2018

Local Board	# Active Members*	Total # Contributors	RPAC Received	# RPAC Contributors	% Member Participation RPAC	PSF Received	# PSF Contributors	% Member Participation PSF	Issues Mob Received	# Issues Mob Contributors	% Member Participation Issues Mob	Total Received
Aberdeen	81	23	\$1,502.00	23	28.40%	\$0.00	0	0.00%	\$0.00	0	0.00%	\$1,502.00
Black Hills	384	190	\$18,960.00	158	41.15%	\$251.00	2	0.52%	\$3,390.00	30	7.81%	\$22,601.00
Central	51	16	\$325.00	16	31.37%	\$0.00	0	0.00%	\$0.00	0	0.00%	\$325.00
East Central	62	6	\$1,995.00	6	9.68%	\$0.00	0	0.00%	\$0.00	0	0.00%	\$1,995.00
Huron	34	3	\$1,065.00	3	8.82%	\$0.00	0	0.00%	\$0.00	0	0.00%	\$1,065.00
Lewis & Clark	64	18	\$340.00	17	26.56%	\$0.00	0	0.00%	\$25.00	1	1.56%	\$365.00
Mitchell	43	3	\$1,030.00	3	6.98%	\$0.00	0	0.00%	\$0.00	0	0.00%	\$1,030.00
Northeast	131	32	\$1,390.00	32	24.43%	\$0.00	0	0.00%	\$0.00	0	0.00%	\$1,390.00
Mt. Rushmore Area KEALTORE® Association of the Sioux Empire	232	49	\$5,568.00	41	17.67%	\$849.00	4	1.72%	\$648.00	4	1.72%	\$7,065.00
SDAR	820	111	\$14,022.00	111	13.54%	\$0.00	0	0.00%	\$0.00	0	0.00%	\$14,022.00
Other-NAR Staff	1	0	\$0.00	0	0.00%	\$0.00	0	0.00%	\$0.00	0	0.00%	\$0.00
Total	1903	451	\$46,197.00	410	21.54%	\$1,100.00	6	0.32%	\$4,063.00	35	1.84%	\$51,360.00

NAR Federal Disbursements Allocation for South Dakota = \$10,952.00

NAR RPAC Percent Member Participation Goal = 37%

South Dakota Percent Member Participation to NAR RPAC

21.87%

(Based upon number of contributors to RPAC & PSF)

2018 Major Investors

May 31, 2018

Golden R Members

(Contribute \$5,000 in a single calendar year)

	First Name	Last Name	Local Board
1	Tom	Rau**	Black Hills Association of REALTORS®
2	Tom	Murphy**	REALTOR® Association of the Sioux Empire
3	Brandon	Martens**	REALTOR® Association of the Sioux Empire

* Sustaining Golden R Member, NAR President's Circle & SD Hall of Fame

** Sustaining Golden R Member, SD Hall of Fame, NAR Hall of Fame and President's Circle

Crystal R Members

(Contribute \$2,500 in a single calendar year)

1	Gayle	Chapel*	East Central SD REALTORS®
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* Sustaining Crystal R Member, SD Hall of Fame

Sterling R Members

(Contribute \$1,000 in a single calendar year)

	First Name	Last Name	Local Board
1	Yanni	Georgas	Black Hills Association of REALTORS®
2	Dave	Jones	Black Hills Association of REALTORS®
3	Stuart	Martin	Black Hills Association of REALTORS®
4	Lisa	Mueller	Black Hills Association of REALTORS®
5	Angie	Uttecht	Huron Board of REALTORS®
6	Micah	Volmer	Mitchell Board of REALTORS®
7	Joan	Cota	REALTOR® Association of the Sioux Empire

President's Club Members

(Contribute \$500 in a single calendar year)

	First Name	Last Name	Local Board
1	Lori	Barnett	Black Hills Association of REALTORS®
2	Tony	Hensley	Black Hills Association of REALTORS®
3	Bart	Miller	Black Hills Association of REALTORS®
4	Dana	Vogt	Black Hills Association of REALTORS®
5	Terrance	Wojtanowicz	Black Hills Association of REALTORS®
6	Andriea	Zarnoth	Black Hills Association of REALTORS®
7	Bud	Hannah	Mt. Rushmore Area Association of REALTORS®
8	Elizabeth	Lloyd	REALTOR® Association of the Sioux Empire
9	Larry	Luetke	REALTOR® Association of the Sioux Empire
10	Jeff	Nelson	REALTOR® Association of the Sioux Empire

Capital Club Members

(Contribute \$250 in a single calendar year)

	First Name	Last Name	Local Board
1	Cartor	Carlson	Aberdeen Area Association of REALTORS®
2	Alan	Hoerth	Aberdeen Area Association of REALTORS®
3	Steve	Anderson	Black Hills Association of REALTORS®
4	Will	Dixon	Black Hills Association of REALTORS®
5	Ed	Dreyer	Black Hills Association of REALTORS®
6	Mel	Dreyer	Black Hills Association of REALTORS®
7	Cindy	Guthrie	Black Hills Association of REALTORS®
8	Gene	Hensley	Black Hills Association of REALTORS®
9	Tim	Holt	Black Hills Association of REALTORS®
10	Kelly	Howie	Black Hills Association of REALTORS®
11	Brian	Iverson	Black Hills Association of REALTORS®
12	Tracy	Kostenbauer	Black Hills Association of REALTORS®
13	Kevin	Kuehn	Black Hills Association of REALTORS®
14	Seth	Malott	Black Hills Association of REALTORS®
15	Joanne	O'Brien	Black Hills Association of REALTORS®
16	Lisa	Reddel-Dorsey	Black Hills Association of REALTORS®
17	Sheila	Tom	Black Hills Association of REALTORS®
18	Jim	Alcorn	Mt. Rushmore Area Association of REALTORS®
19	Amanda	Beug	Mt. Rushmore Area Association of REALTORS®
20	Renee	Bisgaard	Mt. Rushmore Area Association of REALTORS®
21	Cathy	Buckmaster	Mt. Rushmore Area Association of REALTORS®
22	Sheila	Green	Mt. Rushmore Area Association of REALTORS®
23	Gary	Hirt	Mt. Rushmore Area Association of REALTORS®
24	Beth	Mathis	Mt. Rushmore Area Association of REALTORS®
25	Cher	Rhoades	Mt. Rushmore Area Association of REALTORS®
26	Crystal	Wiles	Mt. Rushmore Area Association of REALTORS®
27	John	Wiles	Mt. Rushmore Area Association of REALTORS®
28	Dave	Fuchs	Northeast SD Association of REALTORS®
29	Charlie	Larkin	Northeast SD Association of REALTORS®
30	Matt	Larson	REALTOR® Association of the Sioux Empire

99 Club Members

(Contribute \$99 in a single calendar year)

	First Name	Last Name	Local Board
1	Breanne	Holzer	Aberdeen
2	Michael	Alley	Black Hills
3	Kristen	Andrews	Black Hills
4	Lorenzo	Bell-Thomas	Black Hills
5	David	Brenneman	Black Hills
6	Christina	Brenner	Black Hills
7	Walt	Cannon	Black Hills
8	Lauri	Davis	Black Hills
9	Robyn	Ellis	Black Hills
10	Bradley	Estes	Black Hills
11	Debra	Estes	Black Hills
12	Perry	Grosz	Black Hills
13	Lyle	Grubl	Black Hills
14	David	Harstad	Black Hills
15	Bo	Hauer	Black Hills
16	Pamela	Heiberger	Black Hills
17	Tim	Hoffman	Black Hills
18	Fred	Holpp	Black Hills
19	Karen	Jones	Black Hills
20	Amanda	Kirschenman	Black Hills
21	Amy	Klock	Black Hills
22	Tony	Klock	Black Hills
23	Shelly	Larson	Black Hills
24	Scott	Lawhun	Black Hills
25	Amber	Leasure	Black Hills
26	Debbie	Mallott	Black Hills
27	Daniel	Martin	Black Hills
28	Carissa	Meyer	Black Hills
29	David	Mortimer	Black Hills
30	Scott	Mueller	Black Hills
31	Jami	Poepple	Black Hills
32	Robert	Poepple	Black Hills
33	Lori	Rearick	Black Hills
34	Russ	Rearick	Black Hills
35	Nick	Rosser	Black Hills
36	Renee	Sales	Black Hills
37	Larry	Schecher	Black Hills
38	Chad	Scholl	Black Hills
39	Maria	Sieck	Black Hills
40	Karen	Soderquist	Black Hills
41	Stephanie	Steele	Black Hills
42	Joe	Vallette	Black Hills

	First Name	Last Name	Local Board
43	Troy	Ward	Black Hills
44	Pamela	Cronin	Central
45	Dawna	Kuck	East Central
46	Katie	Murray	East Central
47	Mary	Nelson	East Central
48	Jeremy	Paulsen	East Central
49	Wade	Price	East Central
50	Kim	Benning	Mt. Rushmore
51	Cathy	Buckmaster	Mt. Rushmore
52	Lori	Caldwell	Mt. Rushmore
53	Ryan	Casteel	Mt. Rushmore
54	Suzanne	Cramer	Mt. Rushmore
55	Penny	Doering	Mt. Rushmore
56	Patrick	Donahue	Mt. Rushmore
57	Sandra	Donahue	Mt. Rushmore
58	Kari	Engen	Mt. Rushmore
59	Cathrine	Fierberg	Mt. Rushmore
60	Polly	Garrett	Mt. Rushmore
61	Christine	Heidebrink	Mt. Rushmore
62	Jeb	Hughes	Mt. Rushmore
63	June	Johnson	Mt. Rushmore
64	Ron	Keil	Mt. Rushmore
65	Kari	Kelting	Mt. Rushmore
66	Tim	Kudlock	Mt. Rushmore
67	Faith	Lewis	Mt. Rushmore
68	Heidi	Lewis	Mt. Rushmore
69	Christine	Mikkla	Mt. Rushmore
70	Eugene	Nachtigall	Mt. Rushmore
71	Dixie	Olson	Mt. Rushmore
72	Pattie	Parrett	Mt. Rushmore
73	James	Peterson	Mt. Rushmore
74	Britney	Routh	Mt. Rushmore
75	Krysti	Schulz	Mt. Rushmore
76	Debra	Stewart	Mt. Rushmore
77	Shanon	Vasknetz	Mt. Rushmore
78	Elizabeth	Wilcox	Mt. Rushmore
79	David	Wilson	Mt. Rushmore
80	Ryan	Wordeman	Mt. Rushmore
81	Andrew	Mahowald	Northeast
82	Keith	Rieffenberger	Northeast
83	Janelle	Aday	RASE
84	Timothy	Allex	RASE
85	Jeannie	Ammon	RASE
86	John P	Anderson	RASE
87	Susan	Anderson	RASE
88	Tony	Bachman	RASE
89	Ryan	Bak	RASE
90	Timothy	Banwart	RASE

	First Name	Last Name	Local Board
91	Bethany	Belitz	RASE
92	Leonard	Benitez	RASE
93	Timothy	Berberich	RASE
94	Ryan	Breitling	RASE
95	Julie	Bruflat	RASE
96	Harold	Buck	RASE
97	Susanne	Bunkers	RASE
98	Janelle	Carda	RASE
99	Katie	Clapper	RASE
100	Brenda	Clow	RASE
101	Annie	DenBoer	RASE
102	Corey	DeVille	RASE
103	Michael	Dressler	RASE
104	David	Eastman	RASE
105	John	Egan	RASE
106	JoAnn	Eggbraaten	RASE
107	Nick	Eichacker	RASE
108	Kimberly	Erickson	RASE
109	Shelly	Ewoldt	RASE
110	Marquerite	Fenner	RASE
111	Jacqueline	Fischer	RASE
112	Clay	Fisher	RASE
113	Janet	Fisher	RASE
114	Adam	Foland	RASE
115	Susette	Fujan	RASE
116	Tom	Garry	RASE
117	JJ	Gohl	RASE
118	Sadie	Halberstadt	RASE
119	Garner	Hansen	RASE
120	Douglas	Harms	RASE
121	Sharen	Harms	RASE
122	Casey	Hatch	RASE
123	Patricia	Hauk	RASE
124	Brenda	Haviland	RASE
125	Keith	Hoekstra	RASE
126	Nancy	Hopp	RASE
127	Janey	Johnson	RASE
128	Lee	Johnson	RASE
129	Terry	Johnson	RASE
130	Tracy	Johnson	RASE
131	Melissa	Kurth	RASE
132	David	Larson	RASE
133	Regan	Laughlin	RASE
134	Elizabeth	Lewison	RASE
135	Ashley	Lindquist	RASE
136	Mark	Luke	RASE
137	Destine	Marshall	RASE
138	Brandon	Martens	RASE

	First Name	Last Name	Local Board
139	Jared	Mccoey	RASE
140	Alex	Merger	RASE
141	Marilyn	Metzger	RASE
142	Margaret	Miller	RASE
143	Chuck	Moss	RASE
144	Sandra	Moutray-Schwab	RASE
145	Kristy	Mouw	RASE
146	Michael	Orr	RASE
147	Katherine	Patrick	RASE
148	April	Pederson	RASE
149	Casey	Prostrollo	RASE
150	Rhonda	Ribstein-Newman	RASE
151	Kim	Schafer	RASE
152	Lee	Schelling	RASE
153	Linda	Schoenfelder	RASE
154	Todd	Schoenfelder	RASE
155	Marshall	Selberg	RASE
156	Gretchen	Shafer	RASE
157	Daryl	Skanche	RASE
158	Brent	Sommervold	RASE
159	Jeffrey	Stanton	RASE
160	Adam	Stockberger	RASE
161	Amy	Stockberger	RASE
162	Michael	Toates	RASE
163	Becky	Tschetter	RASE
164	Kaylee	Van Middencorp	RASE
165	Caleb	Waldner	RASE
166	Marcus	Walgrave	RASE
167	Annie	Welsh	RASE
168	Ruth	Wiersma	RASE
169	Anthony	Wilber	RASE
170	Jill	Wilson	RASE
171	Mike	Winter	RASE

2018 NAR President's Cup Award Goals & Status Report

May 31, 2018

Advocacy Goals		NAR Goal	SDAR # Active	% of NAR Goals
1	Minimum Call For Action Response Rate Goal	20%		
	CFA #1 -	20%	1174	0.00%
	CFA #2 -	20%	1143	0.00%
2	Host Voter Registration Event	1		0.00%
3	Increase the number of REALTOR® Party Mobile Alert Subscribers based on state membership	437	488	111.67%
4	Select 1 of the following for Broker Involvement Program to meet: Host state broker meeting w/Broker Council member or REALTOR Party Liaison speak to membership about advocacy and member engagement OR Utilize Brokers on State Broker Call for Action	1		100.00%
		1	0	0.00%

2018 NAR President's Cup Award Status Report

May 31, 2018

RPAC Goals		NAR Goal	Hard \$\$\$ Investments	Soft \$\$\$ Investments	% of NAR Goals
1	State's National Fundraising Goal	\$122,000.00	\$47,297.00	\$6,000.00	43.69%
			Amount to Reach Goal	\$68,703.00	
2	State RPAC Federal Receipts Goal	\$10,952.00	\$10,586.71		96.66%
3	% Member Participation	37%	1902	416	21.87%
			710 Total # Investors to Reach Goal		
4	Major Investor Goal - 1% of membership	18		11	61.11%
5	President's Circle Goal - 10% of Major Investors	2		6	300.00%

RISE ABOVE

REALTOR[®] CONVENTION OF THE DAKOTAS 2018

Registration List as of 5/23/18

1 Craig Mickelson	Aberdeen	31 Dawn Aspaas	Sioux Falls
2 Cartor Carlson	Aberdeen	32 Joan Cota	Sioux Falls
3 C Scott Johnston	Aberdeen	33 Beth Jamison	Sioux Falls
4 Lorna Johnston	Aberdeen	34 Rick Trapp	Sioux Falls
5 RaeAnn Thompson	Brookings	35 Cissy Buhler	Sioux Falls
6 David Kneip	Brookings	36 Joan Cota	Sioux Falls
7 Kari Westlund	Brookings	37 Thomas Murphy	Sioux Falls
8 Gayle Chapel	Brookings	38 Bud Hannah	Spearfish
9 Laurie Smith	Huron	Brandy Purcell Hart-	
10 Patricia Kisely	Huron	39 man	Spearfish
11 Michelle Chenoweth	Huron	40 Kimberly Kremlacek	St Brandon
12 Rose Kluth	Huron	41 Michelle Maloney	Vermillion
13 Angie Uttecht	Huron	42 Kyle Lalim	Watertown
14 Michelle Kleven	Pierre	43 Dave Fuchs	Watertown
15 Dana Holben	Pierre		
16 Pam Heiberger	Rapid City		
17 Stuart Martin	Rapid City		
18 Lisa Mueller	Rapid City		
19 Bart Miller	Rapid City		
20 Carol Lawhun	Rapid City		
21 Scott Lawhun	Rapid City		
22 Kristen Gulson	Sioux Falls		
23 Brandon Martens	Sioux Falls		
24 Jeff Nelson	Sioux Falls		
25 Gregg Gohl	Sioux Falls		
26 Brad Stearns	Sioux Falls		
27 Mike Dressier	Sioux Falls		
28 Jim Costello	Sioux Falls		
29 Matt Larson	Sioux Falls		
30 Ryan Breitling	Sioux Falls		

REGISTRANT INFORMATION

Name: _____ Date of registration: _____
 NRDS Number (if known): _____
 Company Name: _____
 Company Address: _____
 Address (billing address of credit card): _____
 City: _____ State: _____ Zip: _____
 Contact phone: _____
 Email: _____
 Local Board: _____ License #: _____

REALTOR® Registration (Jan 1st - June 30th, 2018)	\$210	_____
REALTOR® Registration (July 1st - Sept. 3rd 2018)	\$250	_____
Golf (Minot Country Club)	\$125	_____
Downtown Activity	Total of 2 activities & lunch	_____
Bowling (North Hill Bowl)	\$15	_____
Non-Licensed Spouse/Guest	\$100	_____
<i>Total</i>	\$	_____

Please indicate if you have a disability requiring special services at this event.
 Provide a description of your specific needs: _____

Check Payable to Minot Board of Realtors Convention 2018
 Send to: 212 S. Broadway, Minot, ND 58701 - with registration forms.

Credit Charge my card (MasterCard__) (Visa__) (Discover__)
 Card # ____ - ____ - ____ - ____ Exp. Date ____ - ____ CSC _____

Register online @ www.2018ConventionoftheDakotas.com

Authorized Signature: _____

Refund Policy: With a written cancellation before or by close of business on June 30, 2018, the Minot Board of REALTORS® will refund your registration fee minus \$40.00 administrative processing fee. After June 30, 2018, one-half of the registration fee will be refunded. No refunds available after August 1st, 2018. No shows will not be refunded. All refund request will be processed following the convention.



2018 CONVENTION HOTEL INFORMATION



HOTEL BLOCK INFORMATION

Attention NDAR and SDAR Board of Directors and Association Executives: Your hotel rooms are reserved in a block at the Grand Hotel. You will be notified when to contact the hotel to confirm arrival and departure dates and to guarantee your room with a credit card. Please wait for your notification to call to confirm your room.

HEADQUARTER HOTEL: Grand Hotel \$85 +tax / night

Contact: 701-852-3161 | P.O. Box 777, 1505 North Broadway, Minot, ND 58703

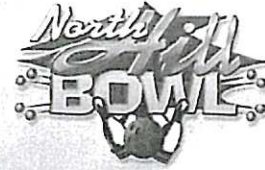
OTHER NEARBY HOTELS WITH CONVENTION RATES:

Hampton Inn & Suites \$85.00 +tax / night *release date August 1st, 2018*

Contact: 701-838-1400 | 1400 N. Broadway, Minot, ND 58703

TUESDAY NIGHT ACTIVITY:

North Hill Bowl 7-9:30pm | Cost \$15 for 2.5 hrs of bowling



SPEAKERS:



Maura Neill

is a second-generation REALTOR® and active agent with RE/MAX Around Atlanta who combines her love for the industry with her passion for education. As a

social media and technology devotee, Maura speaks nationally on real estate technology, building your business via social media, customer service, and client retention. A lover of all things Atlanta, Maura lives in Johns Creek, Georgia, with her husband Ben, their Beagles Charlie, Maddie, and Jarvis, and a cat who wishes to remain anonymous.



Marcie Roggow

ABR/M, CCIM, CRB, CRS, DREI, GRI, SRS Real Estate Educator, Real Estate Developer/Investor, Association Committee Junky, Expert Witness, Author, and Fun Loving Mom and Grammy ... all

describe Marcie on a daily basis. "Energetic, enthusiastic about her topic, precise in her delivery, captivalling, and awesome are some of the descriptions found in student critiques to describe her sessions. What you need to know today about Marcie is that she is ABSOLUTELY committed to the real estate profession at every level.



Daryl Braham

With over 25 years of sales, management, finance and leadership experience, Daryl understands the importance of effective communication, and the results that can be

achieved when everyone in an organization sees and feels the same goals; when everyone believes they can achieve those goals.

His goal—to enthusiastically and positively impact people's lives. Focused on CAN, he delivers with a passion and energy that lights a fire within others.

DOWNTOWN ACTIVITIES: September 12 : Noon-5pm

Bus pickup times: Noon - returns at 5pm

Drop off at Starving Rooster or Cookies for You

Lunch: 12:30 - 1:30pm

Starving Rooster *(Pizza, Soup/Salad, Drink)*

\$15.00

Cookies for You *(Sandwich, Chips, Soup, Cookie, Drink)*

\$9.00

Activities:

Margie's Art Glass Studio - *8" glass souvenir, design & sandblast, wine, appetizers*

\$40.00

Gourmet Chef - *How to make gourmet appetizers*

\$15.00

Escape Room & Railroad Museum - *40 minutes to solve clues to open the door*

\$15.00

Urban Winery - *Bottling session, wine tasting with appetizers, and bottle to take home*

\$30.00

ENTERTAINMENT:

GAME SHOW
Nite

PRODUCTIONS



DEUCES WILD

DUELING PIANOS