



South Dakota Association of REALTORS®
 SD REALTOR® Institute
 GRI Designation Program
PROGRAM REQUIREMENTS

The SD REALTOR® Institute is accredited by the National Association of REALTORS®

To become a Graduate of the REALTOR® Institute, referred to as a GRI Designee, you must complete a total of 98 hours of prescribed coursework covering four areas of subject matter as determined by the National Association of REALTORS®:

- Sales Process • Legal & Regulatory • Professional Standards • Technology •

Course Modules

To earn your GRI Designation in SD, you must successfully complete all of the following 11 modules for a total of 98 hrs of instruction time. Exams are given at the conclusion of each module. Exam times are not included in the classroom hrs.

Each module will be offered in the SDAR Education schedule according to a two year rotation cycle. Course locations vary. Modules may be completed in any order.

GRI #	Course Title and Subject Matter	Instruction Time	Total Class Time	Amount CE <i>(Real Estate)</i>	Appraiser CE
GRI 101	Professional Performance	14 hrs.	15 hrs.	15 Elect.	4 hours
GRI 102	Contract Law	7 hrs.	8 hrs.	8 Req.	
GRI 103	Agency Law	7 hrs.	8 hrs.	8 Req.	
GRI 201	Real Estate Finance	7 hrs.	8 hrs.	8 Elect.	
GRI 202	Residential Construction and Environmental Issues	7 hrs.	8 hrs.	4 Req./ 4 Elect	8 hours
GRI 203	Ethics, Conduct and Legal Issues	14 hrs.	15 hrs	15 Req.	4 hours
GRI 204	Home Inspection and Appraisal	7 hrs.	8 hrs.	8 Elect.	3 hours
GRI 205	Cultural Diversity	7 hrs.	8 hrs.	4 Req./ 4 Elect.	4 hours
GRI 206	Succeed With Technology	7 hrs.	8 hrs.	*8 Elect.	
GRI 207	Introduction to Real Estate Investment	14 hrs.	15 hrs.	*15 Elect.	
GRI 208	Planning a Real Estate Career	7 hrs.	8 hrs.	*8 Elect.	

* New Courses being submitted for CE approval

Approved GRI Alternative Courses

SDAR has approved several courses for GRI Alternative Credit. These courses must be sponsored by SDAR in order to receive the alternative credit approval. Local Board education is not approvable for GRI credit. Alternative courses are listed in the SD REALTOR® Institute GRI Program policies.