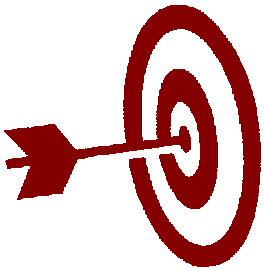


**SOUTH DAKOTA REALTOR®
INSTITUTE (GRI)
PROFESSIONAL DESIGNATION
PROGRAM**



GRI PROGRAM POLICIES:



MISSION STATEMENT: *The purpose of the SDAR GRI program and the Graduate, REALTOR® Institute (GRI) Professional Designation as established by the NATIONAL ASSOCIATION OF REALTORS® and licensed to and administered by the South Dakota Association of REALTORS® is to encourage and recognize the attainment of higher, common body of knowledge among real estate professionals. Even though all courses are open to anyone, REALTOR® Members wishing to earn their GRI professional designation must complete a program made up of 98 required hours. A GRI Designee will have earned all 98 hours of credit before attaining the designation.*

SDAR's Website's GRI Program information page has all the information you need. Visit us at:

www.sdrealtor.org.

Education – GRI Information

TUITION FEES:

"Tuition Fees" include classroom instruction, student workbook, examination, continuing education credit towards license renewal, administrative fees, and on-site break items and beverages.

Registration for class is not considered confirmed and placement in a class is not guaranteed until receipt of full payment of tuition at the SDAR office.

A registration received the day prior to class (considered to be **within 24 hrs prior** to the class start time) will be considered as an on-site or late registration.

"Early Bird Registration" Tuition Fees

Registrations and payments received more than three weeks (21 calendar days) prior to the start of class

16 Hour Courses (two day format)	Tuition	4 Hour Courses (half-day format)	Tuition
SDAR Members	\$200.00	SDAR Members	\$ 75.00
SDAR GRI Designees	\$100.00	SDAR GRI Designees	\$ 37.50
Non-Members	\$250.00	Non-Members	\$100.00
8 Hour Courses (one day format)	Tuition	6 Hour Courses	Tuition
SDAR Members	\$110.00	SDAR Members	\$ 90.00
SDAR GRI Designees	\$ 55.00	SDAR GRI Designees	\$ 45.00
Non-Member	\$150.00	Non-Members	\$115.00

"Regular Registration" Tuition Fees

Registrations and payments received three weeks (21 calendar days) prior to the start of the class

16 Hour Courses (two day format)	Tuition	4 Hour Courses (half-day format)	Tuition
SDAR Members	\$225.00	SDAR Members	\$100.00
SDAR GRI Designees	\$112.50	SDAR GRI Designees	\$ 50.00
Non-Members	\$275.00	Non-Members	\$125.00
8 Hour Courses (one day format)	Tuition	6 Hour Courses	Tuition
SDAR Members	\$135.00	SDAR Members	\$115.00
SDAR GRI Designees	\$ 67.50	SDAR GRI Designees	\$ 57.50
Non-Member	\$175.00	Non-Members	\$140.00

"Late Registration" and "On-Site Registration" Tuition Fees

Registrations and payments received within 24 hours (considered on-site) prior to the start time of the class

16 Hour Courses (two day format)	Tuition	4 Hour Courses (half-day format)	Tuition
SDAR Members	\$250.00	SDAR Members	\$125.00
SDAR GRI Designees	\$125.00	SDAR GRI Designees	\$ 62.50
Non-Members	\$300.00	Non-Members	\$150.00
8 Hour Courses (one day format)	Tuition	6 Hour Courses	Tuition
SDAR Members	\$160.00	SDAR Members	\$140.00
SDAR GRI Designees	\$ 80.00	SDAR GRI Designees	\$ 70.00
Non-Member	\$200.00	Non-Members	\$165.00

Non-Member Tuition Fees

Courses offered by SDAR, unless a tuition fee has already been established, will be based calculated at \$15/credit hour for non-members. (12/5/00)

REFUNDS:

All requests for refunds need to be submitted **in writing** to SDAR by mail, fax, or e-mail and should include all pertinent information and reason for the refund.

- **Prior to 14 days** - Requests for refunds received 14 calendar days prior to the event will receive a **full refund** minus a processing fee of \$20.
- **14 days or less** - Refunds requested 14 calendar days or less prior to the class will receive a **50% refund minus** a processing fee of \$20.
- **24 hours prior or day of class** - Refunds requested the day before (considered 24 hrs. prior) or the day of the class will **not** be given a refund unless the reason is deemed unavoidable.
- **NO Show/No Call** – Registrants who fail to show-up for class without contacting SDAR are considered “No-Shows” and will not be given a refund under any circumstances.

All approved refunds will be processed within **one week following** the ending date of the course.

SDAR Transfer of Tuition Between GRI Modules

SDAR may approve the transfer of paid tuition fees from one GRI Course to another GRI course within the same calendar year. There is no refund given on tuition transfers if the registrant fails to attend the course. Please contact SDAR to obtain the prescribed request form to complete and submit to SDAR for processing.

SDAR Transfer of Tuition To Alternate Attendee

SDAR may approve the transfer of paid tuition fees from one GRI Course registrant to an alternate who will attend in the registrants place. Transfers to alternate attendees must be within the same calendar year. There is no refund given if the alternate fails to attend the course. Please contact SDAR to obtain the prescribed request form to complete and submit to SDAR for processing.

SDAR Cancellation of Courses

In the event SDAR is forced to cancel a class for reasons outside our control, the students will be able to receive a full refund of the registration fees. This would include: inclement weather, conflict with instructors, and emergency situations.

All educational offerings will be “subject to cancellation” if the projected number of registrants is insufficient to sustain the expense of the course as determined by SDAR staff accounting, SDAR Executive Committee, and the SDAR Education committee.

Course expenses and sufficient registrant numbers are determined on a course –by-course basis due to the variables in instructor fees, accommodations, classroom facilities, traveling expenses, etc. Therefore, the amount determined to be “sufficient registrant numbers” may vary.

GRI Exams and Retake Procedures

In Accordance with NAR's policy, GRI Candidates must pass an exam for GRI Credit. SDAR requires a 70% exam score to successfully complete a module. GRI Designees or non-members in attendance for CE only are not required to take the Exam. In the event a student does not receive a 70% passing score, they will be given thirty days from the date of the class to complete and pass a retake exam administered by their local board representative on the SDAR Education Committee. If the student fails the exam a second time, they will be required to retake the module.

Approval of Out-of-State GRI Program Credits

GRI courses taken in other states are eligible to receive credit in South Dakota's GRI Program upon verification of course subject matter. Upon completion of the out-of-state course, the participant should provide SDAR with the course outlines and proof of successful completion. An administrative fee of \$30/per course will be assessed for the transfer of credit.

NOTICE: Local Board educational offerings for the purpose of CE are **NOT** approvable for GRI credit.

GRI Information Packets

SDAR has put together information packets for individuals interested in pursuing the GRI Professional Designation. Packets may be obtained by request from the SDAR Office or any GRI course.

GRI Approved Alternative Courses for GRI Credit

GRI REQUIRED COURSES: <i>"Instead of taking..."</i>	Approved ALTERNATIVE COURSES: <i>"...You may choose instead to take..."</i>
GRI 101 Professional Performance (16 hrs)	<ul style="list-style-type: none"> ▪ The Basics of Profitability (16 hrs) ▪ CRS 201 Listing Strategies for the RS (16 hrs)
GRI 102 Contract Law (8 hrs)	N/A
GRI 103 Agency Law (8 hrs)	N/A
GRI 201 Real Estate Finance (8 hrs)	<ul style="list-style-type: none"> ▪ CRS 105 Making the Right Real Estate Finance Decisions (8 hrs)
GRI 202 Residential Construction & Environmental Issues (8 hrs)	N/A
GRI 203 Ethics, Conduct & Legal Issues (16 hrs)	N/A
GRI 204 Home Inspection and Appraisal (8 hrs)	N/A
GRI 205 Cultural Diversity (8 hrs)	<ul style="list-style-type: none"> ▪ CRS – Connecting With Multi-Cultural Home Buyers (8 hrs)
GRI 206 Succeed with Technology (8 hrs)	<ul style="list-style-type: none"> ▪ e-PRO Designation Course ▪ CRS 206 Technologies to Advance Your Business (16hrs) ▪ CRS 106 Fundamentals of Real Estate Technology (8 hrs) ▪ Driving Prospects to Your Website (8 hrs)
GRI 207 Introduction to Real Estate Investing (16 hrs)	N/A
GRI 208 Planning a Real Estate Career (8 hrs)	N/A