

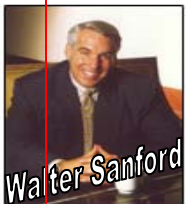


GRAND FORKS SEPTEMBER 15-17, 2010
 Alerus Convention Center/Canad Inn 1400 42nd St S Grand Forks, ND

EDUCATION



Starting his real estate career at the age of 19, Darryl Davis became a top producer in his first year and as an active associate, generated an average of 6 transactions a month. After a successful sales career, Darryl opened a new office that became the #1 listing and selling office in the first 6 months. Darryl soon realized that his true joy in life came from coaching others to achieve their goals. He decided to share his ideas with the industry through one-day seminars, workshops & becoming a professional speaker. Darryl speaks with a commitment to the success of others. Unlike most speakers, he moves beyond simple "tips" and "how-to's" and coaches sales people to emulate the effective techniques of top producers. Darrel will entertain and teach you at the same time.



Beginning in the late seventies, Walter re-wrote records in real estate particularly in the number of transactions and dollar volume. His best year was 1992 with \$72 million in sales. In today's economy, that would equal over \$133 million dollars per year in personal production sales! He sold a house a day for seventeen years. Now, he is one of the most requested trainers in real estate. Franchises request and mentor his systems, which he has developed. Delegation, net-profit strategies, working hard and still having a life are a few of the easy to implement, low-cost strategies that he is proud to bring you.

ENTERTAINMENT

It's Time To
BOND

 **Golf**
Wednesday PM, September 15
Kings Walk Golf Course
 5301 S Columbia Rd
 Grand Forks, ND 58201
www.kingswalk.org

Sporting Clay Shoot
Dakota Hunting Club & Kennel
Wednesday PM, September 15

Dining & Dancing & More Fun to Come

Full refund cancellations must be received at the Grand Forks Area Association of REALTORS office by Wednesday, September 1, 2010. A \$25 processing fee will be charged. Cancellations submitted after September 1, 2010 will be refunded at 50%.
 ALL CANCELLATION REQUESTS MUST BE IN WRITING. REFUNDS WILL BE PROCESSED AFTER THE CONVENTION.

Please check appropriate box(es)

- Early Bird Registration – 7/31/10 \$165.00
- Full Registration – After 8/1/10 \$185.00
- Non-Industry Spouse/Guest \$ 80.00
- Affiliate \$145.00

Yes-Please register me for golf.

Yes-please register me for sporting clay shoot.

Detailed information will be e-mailed to you at a later date.

Name _____

Address _____

Daytime Phone _____

Spouse/Guest Name _____

REALTOR® Affiliate Staff Spouse/Guest

City/State/Zip _____

Email _____

Payment Method

Check # _____ is enclosed for \$ _____

Charge \$ _____ to: Visa MasterCard

Credit Card # _____ Expiration Date _____ Signature of Cardholder _____

Grand Forks Area Association of REALTORS®
 2010 Convention
 1407 24th Ave S
 Grand Forks, ND 58201
 701-775-4231 gfbboard@polarcomm.com

Please check here if you have a disability that requires special services. Please attach a written description of your needs.