



This course is being sponsored by the
South Dakota Association of REALTORS®

204 North Euclid, Pierre, South Dakota 57501
 Phone: 605-224-0554 / FAX: 605-224-8975 / Toll Free in S.D. 1-800-227-5877
 WEBSITE: www.sdrealtor.org / E-MAIL: sdar@sdrealtor.org



GRI 103 Agency Law

This course will cover...

- Antitrust
- Misrepresentation
- Disclosure
- MLS rules
- Codified Law
- Liability
- Risk Management
- Agency Relationships
- Office Policy
- Fiduciary Duties

With Instructor:



Marie Spodek, DREI

Professional real estate educator, former owner/director of successful real estate school in South Carolina. Outstanding teacher and trainer, skilled motivator, able to design effective training programs and write curriculum tailored to clients and/or students. Six years experience in writing bi-weekly real estate column for metropolitan newspaper. Top quality salesperson, good management and supervisory skills. Experienced public speaker and presenter, proficient with various audio, visual and multimedia tools. B.A., Augustana College, Sioux Falls, SD, 1965; 1965-66 Fulbright Scholar in English to India.

Friday
August 27, 2010
Best Western Ramkota
Pierre
920 W Sioux
605-224-6877

HOW TO REGISTER:

To download a faxable registration form
 Go to www.sdrealtor.org and click on EVENTS
 Or follow the *Online Registration* link at the top right!

TUITION FEES

<i>REGISTER ON OR BEFORE AUG 6 TO SAVE \$25 OFF REGULAR TUITION!</i>	Early Bird Discount <i>(On or Before Aug 6)</i>	Regular Tuition <i>(After Aug 6)</i>	Late or On-Site <i>(within 24 hrs. or less)</i>
SDAR REALTOR® Members	\$110	\$135	\$160
REALTOR® w/GRI Designation	\$55	\$67.50	\$80
Non-SDAR Members	\$150	\$175	\$200

Registrations are not regarded as complete nor confirmed until full payment of all tuition fees are received in the SDAR office.

CONTINUING EDUCATION

Real Estate license renewal	8 Required
Post Licensing Period 1	6 hr Agency
	2 hr Fiduciary

CLASS SCHEDULE:

Sign-In Time:	7:30am
First Session Start Time	8:00am
Lunch Break (1 hr.)	Noon
Second Session Start:	1:00pm
GRI Candidate Exam Begins	4:00pm

Tuition fees include: Morning and Afternoon break items and beverages, all required classroom materials, administrative fees and submission of CE.

GRI

DESIGNATION PROGRAM REQUIRED COURSE



This is a required course in the SD GRI Designation Program. GRI Candidates must earn a minimum score of 70% on the course exam to successfully complete the course for GRI credit.

**CE not affected by test scores.*

GRI Designees and Non-members are not required to take the exam.

SDAR REFUND POLICY: All requests for refunds need to be submitted **in writing** to SDAR by mail, fax, or e-mail and should include all pertinent information and reason for the refund. Requests for refunds received **14 calendar days prior** to the event will receive a **full refund minus** a processing fee of \$20. Refunds requested **less than 14 calendar days** prior to the class will receive a **50% refund minus** a processing fee of \$20. Refunds requested **the day of the class** or those registrants who do not attend (**no-show**) will **not** be given a refund unless the reason is deemed unavoidable. All approved refunds will be processed within **one week following** the date of the course. **\$25** additional fee for registering at the door.

This form may be used to register for any GRI course currently being offered in the REALTOR® Institute Schedule.



Three ways to Register for classes! Send form to SDAR...
By Mail: 204 N. Euclid Ave. Pierre, SD 57501
By FAX: (605) 224-8975
Or go Online: www.sdrealtor.org

Registrations are **NOT** considered complete nor confirmed until the SDAR office receives full payment of tuition fees.

Early Bird Tuition <i>BEST VALUE!</i>	Regular Tuition (SDAR standard pricing)	Late Registration (includes 24 hrs. in advance and on-site)	COURSE Date & Location <small>(DAY / MONTH LOCATION)</small>	GRI NUMBER / SUBJECT MATTER/HOURS (EXAM TIME INCLUDED IN TOTAL HOURS) <i>GRI DESIGNEES ATTEND CLASS FOR HALF PRICE!</i>	Non-Member Tuition
\$ 200	\$225	\$250	___ / ___	<input type="checkbox"/> GRI 101 Professional Performance—16 hrs	\$ 250
\$ 110	\$135	\$160	___ / ___	<input type="checkbox"/> GRI 102 Contract Law—8 hrs	\$ 150
\$ 110	\$135	\$160	___ / ___	<input type="checkbox"/> GRI 103 Agency Law—8 hrs	\$ 150
\$ 110	\$135	\$160	___ / ___	<input type="checkbox"/> GRI 201 Real Estate Finance—8 hrs	\$ 150
\$ 110	\$135	\$160	___ / ___	<input type="checkbox"/> GRI 202 Res. Construction & Environ. Issues—8 hrs	\$ 150
\$ 200	\$225	\$250	___ / ___	<input type="checkbox"/> GRI 203 Ethics, Conduct & Legal Issues—16hrs	\$ 250
\$ 110	\$135	\$160	___ / ___	<input type="checkbox"/> GRI 204 Home Inspection and Appraisal—8hrs	\$ 150
\$ 110	\$135	\$160	___ / ___	<input type="checkbox"/> GRI 205 Cultural Diversity—8hrs	\$ 150
\$ 110	\$135	\$160	___ / ___	<input type="checkbox"/> GRI 206 Succeed With Technology—8 hrs	\$ 150
\$ 200	\$225	\$250	___ / ___	<input type="checkbox"/> GRI 207 Intro. to Real Estate Investing—16 hrs	\$ 250
\$ 110	\$135	\$160	___ / ___	<input type="checkbox"/> GRI 208 Planning a Real Estate Career—8 hrs	\$ 150



REGISTRANT INFORMATION: Name (please print): _____

Company: _____ RE License Type/Number: _____

Business Mailing Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____ FAX: _____

E-mail: _____ NRDS# (IF KNOWN) _____

Designations held?: GRI ABR CRS Other (specify): _____ Working you working towards a GRI Designation? YES / NO

Is the first GRI course you have attended? YES / NO Would you like more information about the GRI Designation? YES / NO

METHOD OF PAYMENT: By Check for \$ _____ (enclosed) **Paid tuition fees required prior to class placement**

CREDIT CARD
 I would like SDAR to charge my (__ MC) (__ VISA) (__ Discover) for the amount of \$ _____
 Account Number: _____ - _____ - _____ Exp. Date: _____ - _____
 Name On Account: _____ Signature: _____

Please indicate if you have a disability requiring special services at this course. Provide a description of your specific needs:

SDAR REFUND POLICY: All requests for refunds need to be submitted **in writing** to SDAR by mail, fax, or e-mail and should include all pertinent information and reason for the refund. Requests for refunds received **14 calendar days prior** to the event will receive a **full refund minus** a processing fee of \$20. Refunds requested **less than 14 calendar days** prior to the class will receive a **50% refund minus** a processing fee of \$20. Refunds requested **the day of the class** or those registrants who do not attend (**no-show**) will **not** be given a refund unless the reason is deemed unavoidable. All approved refunds will be processed within **one week following** the date of the course. **\$25** additional fee for registering at the door. Other Policies can be found at the SDAR Website: www.sdrealtor.org.